

ClimateSmith's **HOME**sense

Smart & simple ways to enrich your home living.



— IT'S ABOUT TIME! —

Installation is Key to Energy Savings

Energy experts from the federal government have shockingly pointed out that nearly half of all new cooling and heating systems are incorrectly installed. And that's bad news for an unsuspecting homeowner. Unfortunately, a poor-quality installation can have long-lasting effects on comfort levels and energy bills, while also producing stresses on even a new system, resulting in shorter equipment life.



We know as well as you do that there are people who call themselves "contractors" who certainly do not live up to their promises or title. As a homeowner, you deserve much better than that.

A new heating and cooling system is an important investment that should be treated with care every step of the way – from the recommendation of the right size equipment to the installation by professionally trained expert technicians.

Proper installation matters because it helps ensure better performance and optimum efficiency. That may sound like "technical talk," but in your home, those factors translate into consistent comfort, improved indoor air quality and increased energy savings. As a matter of fact, if your system is improperly installed, you may be missing out on as much as 50% of your system's energy efficiency.

For your cooling and heating upgrade to fulfill its reliability, safety and performance promises, the equipment itself is just one part of the equation. On the job, you'll also need a highly-trained installer who's knowledgeable about such vital aspects as assessing heating and cooling loads, determining air flow and sizing ductwork.

When it comes time for a heating and cooling upgrade, simply give us a call for the right solution with top quality installation.

My Word

BY JAMES SMITH



Hello
Friends,

Happy
summer!

This warm season is just like we expected it would be – busy! – and we're enjoying every minute of it.

We have the wonderful opportunity to serve customers like you and to keep people in our community cool and comfortable. Let us know if we can be of help in any way. Just as you depend on your home comfort system, you can depend on us to provide prompt,

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CLIMATESMITH^{INC.}
BE WARM. STAY COOL YEAR-ROUND

Your Quick Call Comfort Hotline:

770-475-9555

 www.climatesmith.com

Visit www.climatesmith.com for more great ideas to keep your home running smoothly.
And if you need any help, give us a call.



— HOME HEALTH —

Distress Your Furniture for a New “Old” Look

— HOT NEWS NOW —

Cool Trends for Your Comfort

Home comfort technology keeps getting smarter and smarter – with more advances in the works. For starters, Wi-Fi-connected thermostats can now allow you to adjust home comfort settings anywhere, anytime, through a smartphone, tablet or computer. Homeowners love this practical convenience for improving comfort and controlling energy use, and that’s only the beginning.

Vents are also getting smarter. And why not? Vent sensors can now connect to your Wi-Fi thermostats so you can check temperature, humidity and pressure in each room. Then you can direct more cooling to or away from designated rooms. Maybe send more cooling to the kitchen, for instance, and a little less to the rooms of shivering kiddos.

Motion-sensor cooling and heating that has been used for office buildings could soon be coming to a home near you. Just like motion-sensor lighting, the cooling or heating is adjusted automatically as people enter or leave a room.

Also, new systems are getting smarter about themselves. Self-diagnostics is the trend for diagnosing issues and allowing you to be better informed before you call your technician. As all your home systems become smarter, you can also expect to see a greater push toward integration – and being able to control home comfort, lighting, security, and electrical from one central location.

Yes, home comfort has come a long way from the days when “on” and “off” were pretty fancy innovations in technology.

If you’d like to talk about how the latest advances can improve your comfort, let us know.

Think of it as the home décor version of tattered jeans that you buy brand new. Creating a distressed look for wood furniture adds a charming appeal to the favorite spaces in your home. Plus, it’s an easy project to do on your own.

You’ll need a sander or sandpaper, cloths, brushes, primer, paint, sealant, a workspace for the project, and of course old clothes to wear.



The Door to More Comfort and Savings...

...is your phone! Call to schedule your seasonal maintenance and tune-up. Our techs may spot small repairs before they turn into system failures. They also know how to adjust your system for maximum energy savings.

Call **ClimateSmith** at **770-475-9555** today to schedule an ‘open door’ to more savings! Plus, save \$25 off your tune-up before **Aug. 31, 2017**.

— TAKE THAT! (AND THIS TOO!) —

Summer Stings

Insects can definitely take a real bite out of your summer fun. Without hesitation, those buzzing, crawling or flying little creatures will gladly join in on your outdoor activities with their unwelcome stings and swelling irritations. For

some people, their bites can be potentially life threatening. But when should you treat the bite on your own, and when should you call for medical help? Generally, if you have a history of severe reactions, seek medical attention immediately. Don’t wait. Also, call 911 or head to the nearest

Squash Secrets

Assemble your tools, then get started by cleaning the furniture of any dirt or debris. Next, remove all the doors or hardware. The surface is now ready for you to sand and wipe clean. You will finish the first phase of your project by applying a coat of primer, followed by a coat of white paint. Make sure to allow ample time to dry between each coat.

Now, here's the part that's like poking holes in new jeans just for the effect. After that nice fresh coat of paint has dried, you sand the surface again. Working particularly at the edges. This process creates a weathered and aged look, but you can decide how far you want to go with this rustic vignette.

Wipe the surface again, then apply a stain. Follow that step by adding a coat of polyurethane to seal the stain and improve durability. Reinstall the doors and hardware, and you've got a fresh, new "old" look for your piece. Or switch out the hardware for options that match your furniture's retro feel.

emergency room if you are experiencing such symptoms as wheezing, shortness of breath, chest pain or tightness, throat closing, difficulty speaking or swallowing, faintness, dizziness, weakness or any signs of general infection.

This versatile summer vegetable provides vitamins A and C, plus it's high in fiber and low in calories. And you can add squash to your menu whether it's boiled, steamed, grilled, broiled, baked, roasted or sautéed. For example:

To grill, slice fresh squash and place on skewers, brush with olive oil, salt and pepper or another marinade. Then place on rack of uncovered grill, preheated at medium heat. Grill until tender, about 10 minutes, turning midway.

To roast, cut the squash into chunks, place



in a shallow roasting pan and drizzle with olive oil, salt and pepper, or other seasonings. Place in oven preheated to 400 degrees F. Roast uncovered until tender, about 25 minutes, turning only once with your spatula.

To sauté, heat olive oil in skillet, on medium heat and sauté until it browns. Remove from skillet and add salt and pepper.

Stay in touch with your thermostat.

Whether your adjusting temp settings away from home or potential comfort problems occur, smart thermostats keep you informed.

Don't leave your thermostat hanging on the wall all day without hearing from the family it loves to comfort. Stay in touch through your smart phone.

To get a smart thermostat, call **ClimateSmith** at **770-475-9555**. Be smart, and call by **Aug. 31, 2017** to save 10% off the installation.

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Sleep Savvy: Get Pillow Smart



If you pack your favorite pillow as part of your summer travel gear, you're already well onto this smart little secret:

All pillows are not created equal. In fact, they come in various degrees of firmness with various types of filling that can drastically affect how well you sleep at night. Your sleep preference is the best indicator of how to make your pillow selection.

Back sleepers - To prevent your head from being pushed forward, look for a medium thick pillow. Extra loft (or thickness) at the bottom of the pillow helps provide additional neck support.

Side sleepers - A thicker, more firm pillow helps support the neck and fills in the empty space between the ear and shoulder.

Stomach sleepers - Though you could actually skip the pillow altogether, look for a soft, thin, practically flat pillow to peacefully rest the side of your face.

If you alternate your positions, a softer pillow with medium thickness is a good bet for staying comfortable through the night.

My Word

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reliable service if you have any issues.

If you're planning a vacation getaway, please enjoy. As a nice touch, if you've got a smart thermostat, you can get your home nice and cool for your return. These handy upgrades are just one of the advanced technologies that

continue to come to our homes. If you'd like to talk about installing this convenience in your home, give us a call.

Sincerely,



James Smith

— QUICK TIPS —

One Task at a Time, Please.

If you find you forget what you're doing, you're probably trying to do too many things at once. Multitasking zaps your memory. Pay attention as you place your keys on the dresser, make a promise to call a friend or think of your next errand — and remembering will come much more easily.



5950 Shiloh Road East, Suite Q
Alpharetta, GA 30005
GA Reg# CR109819

We want you to be very comfortable.

When it comes to regular maintenance of your heating and cooling system, our Comfort Club is the best deal around. Just look at these benefits:

- Two pre-season Tune-Ups a year
- Energy savings from improved efficiency
- Better Indoor Air Quality
- Longer equipment life
- Discounts on repairs, every time!

- Priority service at no extra charge, even during the busiest season

In discounts and energy savings, you'll soon find that club membership can pay for itself — and you should be very comfortable with that! Join by **Aug. 31, 2017** and the first two months are on us!

Call **ClimateSmith** today at **770-475-9555**.

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FAST FIX

Brush Up on Toothbrush Care.

Take care of your teeth — and your toothbrush too. After brushing, rinse your toothbrush thoroughly with tap water. When finished, store upright, allowing brush to air dry. If stored covered, microorganisms could grow in the moist environment. Always remember to replace toothbrushes every three or four months, as bristles will fray and become less effective.